

Headline Sponsor:  **AICO**  
 AMINI INNOVATION, CORP.

**TUESDAY, NOVEMBER 28<sup>TH</sup>**

12:30 pm	<b>Golf Scramble</b> <i>Sponsored by PureCare®</i>	Tranquilo Golf Club
1:00 pm	<b>Retail Store Tour</b>	Bus Leaves from Front Circle
4:30-6:30 pm	<b>Registration</b>	Grand Ballroom Foyer
6:30-7:30 pm	<b>Networking Cocktail Reception - Sponsored by Serta</b>	King Meadow
7:30 pm	<b>Dinner - Sponsored by Uniter's</b>	Grand Ballroom

**WEDNESDAY, NOVEMBER 29<sup>TH</sup>**

7:30-8:30 am	<b>Breakfast</b>	Palm Ballroom
8:30-8:35 am	<b>Welcome - Bill McLoughlin, Furniture Today</b>	Grand Ballroom
8:35-9:45 am	<b>KEYNOTE</b> <b><i>Are you ready for the Ubertrends?</i></b> <i>Michael Tchong, Ubercool Innovation</i> Innovation speaker and futurist Michael Tchong, founder of MacWEEK, CyberAtlas and ICONOCAST will share his insights on the types of sociological and psychographic disruptions that are reinventing today's marketplace. Author of the upcoming book <i>Ubertrends</i> , Tchong will explore the tsunami-like changes currently reshaping humanity's values and changing the way people work, live and shop. <b><i>Sponsored by MicroD</i></b>	Grand Ballroom
9:45-10:45 am	<b>MARKET INSIGHT SESSION: <i>Insights from Retail's Leading Edge</i></b> <i>Alliance Data exclusive presentation</i>	Grand Ballroom
10:45-11:15 am	<b>Networking Break - Sponsored by Progressive Leasing</b>	Grand Ballroom Foyer
11:15 am-12:15 pm	<b>LEADERSHIP SESSION: <i>View from the Top</i></b> <b><i>Retail CEO's Reveal their Biggest Challenges...and how they deal with them</i></b> A panel of leading retail furniture CEOs will discuss the critical issues facing the industry. And who better to lead the discussion than a fellow CEO. This all retail panel—both panelists and moderator—will provide in-depth insights into the changes facing the furniture industry and the people who will shape its future. Moderator: <i>Lee Goodman, Jerome's Furniture</i> • <i>Jake Jabs, American Furniture Warehouse</i> • <i>Andrew Tepperman, Tepperman's Furniture</i>	Grand Ballroom
12:15-1:15 pm	<b>Lunch</b>	Palm Ballroom
1:15-2:15 pm	<b>LEADERSHIP SESSION: <i>Owning your Culture</i></b> <b><i>Leadership in a Changing Marketplace</i></b> <i>Chad Spencer, Dufrense Spencer Group</i> With a focus on visionary leadership, Chad Spencer has made DSG the largest and fastest growing Ashley Furniture licensee and created a culture of achievement. A dynamic leader who has doubled the size of his company and tripled its store count in a 14-month period, Spencer will motivate and educate.	Grand Ballroom

2:15-3:15 pm	<b>MARKET INSIGHT SESSION: <i>Owning the 'Experience' Inside the Store Consumers Can't Wait to Shop</i></b> <i>Connie Post, Affordable Design Solutions</i> Retail design strategist, author and trend translator Connie Post is leading a wave of design innovation across the furniture retail community with forward-looking projects at clients that include Furniture Row, HOM, Brown Squirrel, Cardi's, Coconis and many more. See what tomorrow's stores look like, today, in this dynamic, eye-popping presentation.	Grand Ballroom
3:15-3:30 pm	<b>Networking Break - <i>Sponsored by Progressive Leasing</i></b>	Grand Ballroom Foyer
3:30-4:30 pm	<b>TECHNOLOGY SESSION</b> Technology is changing every aspect of retail, from customer acquisition and merchandising to fulfillment and consumer engagement. Learn how you can harness the newest tools and strategies to grow your business and gain an edge on the competition.	Grand Ballroom
4:30-6:30 pm	<b>Networking/Free Time</b>	
6:30-7:30 pm	<b>Networking Cocktail Reception - <i>Sponsored by Agio</i></b>	King Meadow
7:30 pm	<b>Awards Dinner - <i>Sponsored by Genesis Credit</i></b>	Grand Ballroom

## THURSDAY, NOVEMBER 30

7:30-8:30 am	<b>Breakfast</b>	Palm Ballroom
8:30-9:45 am	<b>MARKET INSIGHT SESSION:</b> <b><i>Unlocking the Future of Consumer-Centric Retail</i></b> The Internet has forever changed the relationship between consumer and retailer. Unprecedented choice and convenience, the ability to shop anytime from anywhere and the chance to share that experience with family, friends and the globe—instantly—have put consumers squarely in charge of their shopping journey. What will tomorrow's best retail operations look like? How can you best position your business to complete the customer sales journey? Get three unique, distinct and forward looking answers to these and other questions about the future of retail. • <i>Steve Rotman, Rotman's Furniture</i> • <i>Rob Royer, Interior Define</i>	Grand Ballroom
9:45-10:00 am	<b>Networking Break - <i>Sponsored by Progressive Leasing</i></b>	Grand Ballroom Foyer
10:00-11:15 am	<b>OWNING YOUR MARKET: <i>Thriving in a World of Giants</i></b> Innovative ideas often begin, not with corporate giants, but with independent thinkers and operators. Furniture Today will bring together some of the most creative small and mid-sized retail stores to discuss innovative, outside-the-box approaches to, not just surviving, but thriving in a rapidly changing retail marketplace. • <i>Mandy Jeffries, Colfax Furniture</i> • <i>Mary Liz Curtin, Leon and Lulu</i>	Grand Ballroom
11:15 am	<b>Wrap Up &amp; Adjourn - <i>Bill McLoughlin, Furniture Today</i></b>	Grand Ballroom